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A NEW BEGINNING



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The Establishment of the Australia Japan Business Co-operation Committee (AJBCC) – A new beginning

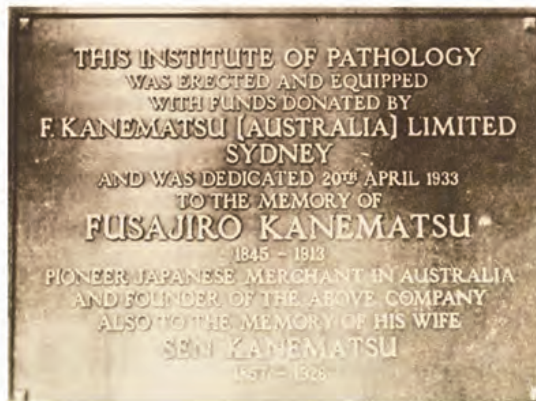
Australia and Japan have had a trading relationship that goes back 140-150 years and is best demonstrated by the residency and activities in Australia of Mr and Mrs Fusajiro Kanematsu and the part that Japanese pearl divers played in the establishment of that industry in Northern Australia. Official consular relations were first established in Townsville in 1896.

Australia and Japan had a substantial commercial relationship in the interwar years of the 1920s and 1930s. This commerce completely stopped with the outbreak of the Pacific War.

The United States' enlightened occupation of Japan and the later's role as a forward staging, supply and recreation base during the Korean War aided its rehabilitation to the family of nations as the Cold War polarised international relations. Accepting, but not deterred by, the substantial negative sentiment existing in Australia regarding wartime Japan, various political and bureaucratic leaders envisaged a new Asia and Australia's and Japan's cooperative role in it.

The ambition and courage was embodied in an exchange of Prime Ministerial visits and also the negotiation and signing in Hakone, Japan of the Australia-Japan Agreement on Commerce of 1957 (July). For a reindustrialising Japan and an economic restructuring Australia, the liberalisation of access and reduction of tariffs were philosophically and economically significant. They reflected both countries' commitment to the Bretton Woods agreements. Companies in both countries immediately explored the new opportunities and trade volumes grew speedily.

Japanese trade pioneers, Mr and Mrs Fusajiro Kanematsu and their contribution in Australia



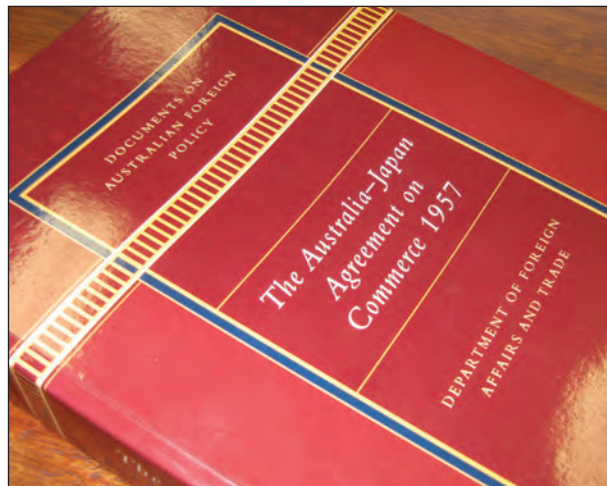
*Fusajiro and Sen Kanematsu in whose honour the Kanematsu Institute of Pathology at Sydney Hospital was named
Mr and Mrs Fusajiro Kanematsu enduring much hardship, pioneered trade between Japan and Australia at the end of the 19th century
The most outstanding Japanese contribution to the development of medical science in Australia was their gift to the Sydney Hospital in 1929 for the erection of a building to house the pathology and biochemistry departments*

1962
2012

In March 1961, Mr Shigeo Nagano, a Vice Chairman of the Tokyo Chamber of Commerce & Industry and President of Fuji Steel Co led a Goodwill and Trade Mission to Australia. In Canberra, when meeting with Australian Industry Associations, he proposed the establishment of a bilateral business co-operation committee with an aim to contribute to the development of the Japan-Australia economic relationship by promoting mutual understanding and cooperation between the two countries' business communities.

Under the impetus of strongly growing trade, the Australian business community responded positively. The formation meeting of the Australia Japan Business Co-operation Committee (AJBCC) was held 28th August, 1962 in Canberra under the auspices of the Associated Chamber of Manufacturers of Australia (ACMA) and the Associated Chamber of Commerce of Australia (ACCA) – see the reprint of the formation meeting's minute on pages 13 and 14.

Under the leadership of the Japan Chamber of Commerce & Industry (JCCI), the Keidanren (Japan Federation of Economic Organisations), the Japan Foreign Trade Council (JFTC), and the Japan External Trade Organisation (JETRO), the counterpart Japan Australia Business Co-operation Committee (JABCC) was established 6th February 1963 in Tokyo and immediately undertook the planning of the Inaugural Joint Meeting of the two business committees – 12th - 13th May, 1963; see page 21.



The 2007 Department of Foreign Affairs & Trade commemorative publication



Japan's Foreign Minister Koichiro Gemba visits the memorial at HMAS Kuttabul, Sydney, September, 2012 (Department of Foreign Affairs & Trade)

Below and from the left:

1. Mitchell Library, State Library of NSW
2. Mitchell Library, State Library of NSW
3. *The Advertiser*, Adelaide- 19 December 1960
4. John Oxley Library, Brisbane



A Japanese entrant (Datsun) in the 1958 Around Australia Tour



Japanese Mannequins attended a Nitto Boseki fashion show held in the Mark Foy's Department Store, Sydney in April 1959



Japan Industry Floating Fair. The Aki Mau visited numerous Australian ports in December 1960



Interested visitors to the Floating Fair in Brisbane 1st December 1960



*Prime Ministerial Meeting – Prime Minister Menzies at Prime Minister Kishi’s official residence in Meguro – 18th April, 1957
(Department of Foreign Affairs & Trade commemorative publication)*



Australia’s Deputy Prime Minister and Minister for Trade John McEwen and Japan’s Prime Minister Nobusuke Kishi at the signing of the Australia-Japan Agreement on Commerce in Hakone, Japan 6th July, 1957



The Formation and Early Years of the Australia Japan Business Co-operation Committee (AJBCC)

Below are summaries of the Formation Meeting and the following five meetings of the AJBCC plus the First and Second Annual General Meetings.

Reproduced from page 13 are the Minutes of the Inaugural Meeting – 28th August, 1962 – and those of First Annual General Meeting held 12th February, 1964 in Melbourne.

The Formation Meeting – 28th August, 1962 – Canberra

Participation:-

Associated Chambers of Manufactures of Australia = nine plus Mr RWC Anderson, Federal Director

Associated Chambers of Commerce of Australia = eight

Apologies = 7 persons

Mr John N Walker, President of ACMA, (Managing Director, Jantzen (Aust.) Ltd) who had convened the meeting in his 'Welcome' outlined the history "...and the considerations which had influenced Japanese businessmen to suggest the formation of the Committee."

It was moved Mr Verco and seconded Mr More that:-*"The Australia/Japan Business Co-operation Committee come into being and that the foundation members of the Committee shall be:-*

J. Bates	J.N. Walker
H.G. Ensten	H.N. Herford
L.B. Evans	R.J. Webster
Sir Hudson Fysh	G. More
E.W. Lee	R.V. Allison
W.M. Morgan	W.D. Ferguson
J.S. Gale	J. Hornby
J.L. Shute	W.A. Ashton

G.R. May

Sir Norman Nock

Sir Edward Warren

A.H. Tolley

C.C. Verco

J.D. Munro

T.M. Ramsay

J.L. Forsyth

R.W.C. Anderson

(One other member yet to be named)"

Appointments of:-

Inaugural President

Deputy President

Hon. Treasurer

Mr J. N. Walker

Mr H.G. Ensten, General Manager and President, The English Scottish and Australian Bank Ltd
Mr R.J. Webster (later Sir Robert), Managing Director, Bradford Cotton Mills Ltd,

Executive Director-General Mr R.W.C Anderson

The meeting considered a Draft Charter for itself and also a Draft Charter for a Joint Australia/Japan Committee. After discussion, both were to be circulated for approval of revisions and the latter sent to Japan for ratification.

The Annual Subscription was set at Twenty Pounds.

Second Meeting – 21st March, 1963 – Canberra

The masthead of the Minute had the familiar Australian Flag on the left and Japanese Flag on the right and a solid bar between with the copy Australia Japan Business Co-operation Committee reversed out of that bar.

Attendance = 11 persons

Apologies = 12 with a reference to "exceptional circumstances" that precluded some from attendance.

Presidents of State Chambers of Manufactures and State Chambers of Commerce would be invited to establish State Sub-Committees to deal with those matters of particular significance in their State.

The meeting adopted the Constitution and Rules of the Australian Committee.

With respect to Trade and Economic Enquiries, it was agreed "that the Executive Director General should adopt the following procedure in respect of correspondence received from Japan:-

- (a) All matters clearly directly related to the manufacturing sector should be circulated to State Chambers of Manufactures;
- (b) All matters directly related to importing should be circulated to the Associated Chambers of Commerce;

- (c) Correspondence which related to a particular matter should be circulated to the most appropriate organisation or group of individuals concerned;
- (d) Correspondence dealing with matters of common interest should be circulated to both groups."

The meeting nominated the Australian Committee's twelve representatives to the Joint Meeting to be held in Tokyo and the visitation programme in Tokyo and Osaka – 15th – 22nd May, 1963.

A report was received on the negotiations of the review of the Australia-Japan Agreement on Commerce, 1957.

Third Meeting – 1st October, 1963 – Sydney

Attendance = 17 persons plus Executive Director General
Apologies = 4

The meeting:

- received a report on the Inaugural Meeting of the Joint Committee in Tokyo – 16th and 17th May that included listing the six decisions of the Joint Meeting's 'Joint Statement' - see below page 24. The meeting determined the action to be undertaken on each of these issues;
- resolved to establish a working party to initiate planning for a Joint meeting in Australia. It was also resolved that the host city should be Canberra;
- decided to host a luncheon for Mr Ikeda, Prime Minister of Japan during his planned visit;
- decided to strike a levy to cover the costs of the 1964 activities that included the lunch for Prime Minister Ikeda and the Second Joint Meeting;
- received advice from the Associated Chambers of Commerce of Australia that it did not wish to assume any financial obligations for the involvement of any of its member companies in the activities of the Committee.

Fourth Meeting – 12th February, 1964 – Melbourne (Coincided with the first AGM)

A report was received on the interest of the State bodies to form Joint ACMA-ACCA Sub-Committees. State bodies in Sydney, Melbourne, Hobart and Perth offered to entertain visiting Japanese delegates whom might wish to travel to these cities following the Second Joint Meeting in Canberra in September.

The meeting:

- decided to prepare a listing of people to be invited to membership and resolved to change the Constitution to increase the number of organisations that could be members from 26 to 50 which was a number that was similar to the size of the Committee in Japan.
- received cables from Japan on an Australian Cotton Textile Tariff Enquiry
- responded to a request from the University of Melbourne seeking assistance in the setting up of a

Japan Room which could be a meeting place for Australian and Japanese interests in Melbourne. The Committee decided *"that the University be advised that this matter was outside of the functions of the Committee."*

First Annual General Meeting – Wednesday 12th February, 1964 – Melbourne

The meeting had 13 attendees and 11 apologies.

The following persons were elected as the Office Bearers/ Executive:

President:	Sir Edward Warren
Deputy President;	Mr H. G. Ensten
Hon. Treasurer	Sir Robert Webster
Additional Member:	Mr L.B. Evans

The meeting resolved to record its appreciation *"for the efforts of Mr Walker during his period of office as Inaugural President of the Australia/Japan Business Co-operation Committee."*

Fifth Meeting – 6th August, 1964 – Sydney

The meeting focussed particularly on the arrangements for the Second Joint Meeting that would be held the following month - 2nd-3rd September in Canberra. The following was the approved order of presentations of the papers to be prepared and presented:-

1. Economic Situation
2. Development of Trade
3. Joint Taxation
4. Joint Ventures
5. Exchange System
6. UNCTAD and GATT
7. Tourism
8. Pacific Basin

The meeting:

- approved the membership of seventeen organisations;
- decided that the annual subscription for the 1964-65 year be set at 50 pounds;
- decided that the increased interest in the bilateral relations that the Committee should undertake a thorough review of the aspirations held by the Committee.

Second Annual General Meeting – Wednesday 10th February, 1965 - Sydney

(Preceded the Sixth Ordinary Meeting of the Committee)

The meeting was attended by nineteen persons and there were 21 apologies.

Sir Edward Warren, the President, reviewed the very successful Second Joint Meeting held 2nd – 3rd September 1964 in Canberra and referred to the Third Joint meeting to be held in Tokyo in May, 1965. Sir Edward stressed the

THE ASSOCIATED CHAMBERS OF MANUFACTURES OF AUSTRALIA

**MINUTES OF THE INAUGURAL MEETING OF THE AUSTRALIA/JAPAN BUSINESS CO-OPERATION COMMITTEE
AUGUST 28th, 1962**

PRESENT:

*Representative
of A.C.M.A.*

*John N. Walker
H.N. Herford
R.J. Webster
G. More
R.V. Allison
W.D. Ferguson
J. Hornby
W.A. Ashton
J.D. Munro
R.W.C. Anderson
L.N. Cottle (Officer)*

*Representatives
of A.C.C.A.*

*C.C. Verco
H.G. Ensten
J.S. Gale
L.B. Evans
J.L. Shute
B. Atkinson
G.R. May
Sir Edward Warren*

APOLOGIES:

Apologies were received from Messrs. T.M. Ramsay, J.L. Forsyth, Sir Hudson Fysh, E.W. Lee, W.M. Morgan, Sir Norman Nock, and A.H. Tolley.

WELCOME

Mr. John N. Walker, President of A.C.M.A. who had convened the meeting welcomed the delegates. He outlined the history of the formation of the Committee and the considerations which had influenced Japanese businessmen to suggest the formation of the Committee. He described the consultations which had taken place in Japan between Mr. Ensten and the Japanese organisations interested in this matter and also Mr. Anderson's discussions. He also reported that Mr. Rowe and Mr. Anderson had conferred on the drafting of a set of rules for the establishment of the Joint Committee.

Mr. Colin Verco welcomed delegates and referred to the consultations which had taken place between A.C.M.A. and A.C.C.A. He reminded the Committee that A.C.C.A. had invited individuals to join the Committee rather than organisation representatives.

FORMATION OF THE COMMITTEE

It was moved Mr. Verco seconded Mr. More that - "the Australian/Japan Business Co-operation Committee come into being & that the foundation members of the Committee shall be:-

<i>J. Bates</i>	<i>J.N. Walker</i>
<i>H.G. Ensten</i>	<i>H.N. Herford</i>
<i>L.B. Evans</i>	<i>R.J. Webster</i>
<i>Sir Hudson Fysh</i>	<i>G. More</i>
<i>E.W. Lee</i>	<i>R.V. Allison</i>
<i>W.M. Morgan</i>	<i>W.D. Ferguson</i>
<i>J.S. Gale</i>	<i>J. Hornby</i>
<i>J.L. Shute</i>	<i>W.A. Ashton</i>
<i>G.R. May</i>	<i>J.D. Munro</i>
<i>Sir Norman Nock</i>	<i>T.M. Ramsay</i>
<i>Sir Edward Warren</i>	<i>J.L. Forsyth</i>
<i>A.H. Tolley</i>	<i>R.W.C. Anderson</i>
<i>C.C. Verco</i>	<i>(One other member yet to be named)"</i>

AGREED

APPOINTMENT OF A CHAIRMAN

It was moved Mr. Verco seconded Mr. More "that Mr. J.N. Walker be appointed Chairman of the Committee."
AGREED

APPOINTMENT OF DEPUTY CHAIRMAN

It was moved Mr. Walker seconded Mr. Ferguson "that Mr. Ensten be appointed Deputy Chairman."
AGREED

APPOINTMENT OF EXECUTIVE DIRECTOR-GENERAL

It was moved Mr. J.N. Walker seconded Sir Edward Warren "that Mr. R.W.C. Anderson be appointed Executive Director-General."
AGREED



DISCUSSION OF THE DRAFT CHARTER

After discussion it was moved Mr. G. More seconded Mr. J. Hornby "that a drafting Committee comprising the Chairman, the Deputy Chairman, Mr. C.C. Verco and the Executive Director-General be established for preparing a draft Charter for consideration by the next meeting of the Committee."

AGREED

DRAFT CHARTER FOR JOINT AUSTRALIA/JAPAN COMMITTEE

After consideration of the draft before the Committee as amended it was agreed that the Committee approve in principle the amended draft which would be finally prepared by the Drafting Committee submitted as soon as practicable to all members of the Australia/Japan Business Co-operation Committee for their approval prior to such draft charter being sent to Japan for ratification.

PATRON

The Committee decided that this item should be deleted from the Agenda.

ELECTION OF AN HONORARY TREASURER

It was moved Mr. Herford seconded Mr. More "that Mr. R.J. Webster be appointed as Honorary Treasurer."

AGREED.

FINANCE:

(a) Budget

It was moved Sir Edward Warren seconded Mr. Hornby that an initial opening fund of £520 contributed by the members of the Committee on the basis of £20 for each member.

AGREED.

(b) Proposals for Financing Future Activities

After discussion the Committee agreed that consideration of future financial activities should be deferred for the next meeting of the Committee.

APPOINTMENT OF AUDITOR:

It was moved Mr. Ferguson seconded Mr. Verco that Mr. O.J. Ratford be appointed Auditor at a fee to be decided.

AGREED

APPOINTMENT OF EXECUTIVE

It was moved Mr. Verco seconded Mr. More that the Standing Committee of the Committee should comprise the Chairman, The Deputy Chairman, Mr. Evans, The Hon. Treasurer and the Executive Director-General.

ANY OTHER BUSINESS:

The question of alternates was raised and it was agreed that this matter should be discussed at the next meeting of the Committee.

DATE AND PLACE OF NEXT MEETING

It was agreed that the date and place of the next meeting should be left in the hands of the Executive or Standing Committee.

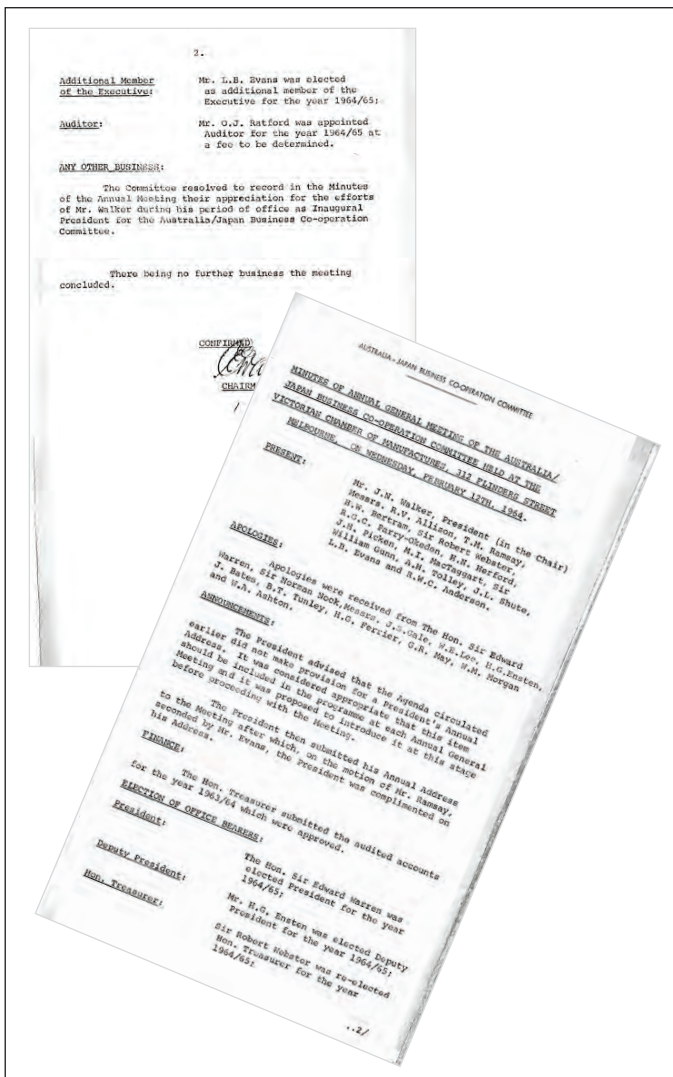
CONCLUSION

Sir Edward Warren on behalf of the delegates then expressed appreciation of all, for the Chairmanship of Mr. John N Walker.

There being no further business the meeting concluded at 12.20 p.m. ■



Minutes of the First Annual General Meeting held 12th February, 1964 – Melbourne



MINUTES OF THE ANNUAL GENERAL MEETING OF THE AUSTRALIA-JAPAN BUSINESS CO-OPERATION COMMITTEE (AJBCC) HELD AT THE VICTORIAN CHAMBER OF MANUFACTURES, 312 FLINDERS STREET, MELBOURNE, ON WEDNESDAY, FEBRUARY 12TH, 1964.

PRESENT:

Mr. J.N. Walker, President (in the Chair) Messrs. R.V. Allison, T.M. Ramsay, H.W. Bertram, Sir Robert Webster, R.G.C. Parry-Okeden, H.N. Herford, J.H. Picken, M.I. MacTaggart, Sir William Gunn, A.H. Tolley, J.L. Shute, L.B. Evans and R.W.C. Anderson.

APOLOGIES:

Apologies were received from The Hon. Sir Edward Warren, Sir Norman Nock, Messrs. J.S. Gale, W.E. Lee, H.G. Ensten, J. Bates, B.T. Tunley, H.G. Ferrier, G.R. May, W.M. Morgan and W.A. Ashton.

ANNOUNCEMENTS:

The President advised that the Agenda circulated earlier did not make provision for a President's Annual Address. It was considered appropriate that this item should be included in the programme at each Annual General Meeting and it was proposed to introduce it at this stage before proceeding with the meeting.

The President then submitted his Annual Address to the Meeting after which, on the motion of Mr. Ramsay, seconded by Mr. Evans, the President was complimented on his Address.

FINANCE:

The Hon. Treasurer submitted the audited accounts for the year 1963/64 which were approved.

ELECTION OF OFFICE BEARERS for the year 1964/65:

President: The Hon. Sir Edward Warren
Deputy President: Mr. H.G. Ensten
Hon. Treasurer: Sir Robert Webster

Additional Member of the Executive: Mr. L.B. Evans
Auditor: Mr. O.J. Ratford was appointed Auditor for the year 1964/65 at a fee to be determined.

ANY OTHER BUSINESS:

The Committee resolved to record in the Minutes of the Annual Meeting their appreciation for the efforts of Mr. Walker during his period of office as Inaugural President for the Australia/Japan Business Co-operation Committee.

There being no further business, the meeting concluded. ■



The AJBCC Leadership

The initial leadership of the AJBCC reflected the industry association parentage, however, the new organisation soon stood independently. This reflected the awareness that the necessary relationship building was long term and beyond the electoral cycles and domestic focus of ACMA and ACCA. As the initial impulse to explore state based divisions foundered on the parochialism of these bodies, the orientation quickly became that of a single view national organisation.

An early decision was that the 'Nominated Representative' of the AJBCC member organisation should be at Chairman – CEO level, or the person responsible for the strategic relationship with Japan.

As the post war trade with Japan developed and 'Energy' and 'Resources' took over from 'Agribusiness Commodities' as the dominant components of Australia's bilateral exports, the leadership of the AJBCC came to reflect this shift in sectors.

Listing of Presidents and Vice-Presidents

AUSTRALIA JAPAN BUSINESS CO-OPERATION COMMITTEE TERMS & DETAILS OF SENIOR OFFICE BEARERS - 1962 - 2013

YEAR	PRESIDENT	VICE PRESIDENTS
1962, 1963	J N Walker (Jantzen Aust)	H G Ensten (ES & A Bank)
1964	Sir Edward Warren (Aust Coal Assn)	H G Ensten
1965	Sir Edward Warren	Sir James Vernon (CSR Ltd)
		L B Evans (Makower McBeath & Co)
		W M Morgan (Western Mining Corp)
1966	Sir Edward Warren	L B Evans
		W M Morgan
		C G McGrath
1967, 1968	Sir Edward Warren	L B Evans
		W M Morgan
		C G McGrath
		R W Norman
1969, 1970	Sir Edward Warren	L B Evans
		W M Morgan
		R W Norman
		Sir James Vernon (CSR Ltd)
1971	Sir Edward Warren	L B Evans
		Sir Robert Norman
		Sir James Vernon (CSR Ltd)
		Sir Ian McLennan (BHP Coy Ltd)

YEAR	PRESIDENT	VICE PRESIDENTS
1972,73,74,75	Sir James Vernon	Sir Edward Warren Sir Robert Norman Sir Ian McLennan A Parbo (WMC Holdings)
76, 77	Sir James Vernon (<i>until 1/12/77</i>)	Sir Ian McLennan A Parbo R B Reid Sir Keith Humphreys
78	Sir Ian McLennan	Sir Arvi Parbo Sir Keith Humphreys R G Jackson (CSR Ltd) Sir James McNeill (BHP Coy Ltd)
1979, 80, 81	Sir Ian McLennan	Sir Arvi Parbo R G Jackson Sir James McNeill H C Schmidt
1982	Sir Ian McLennan	Sir Arvi Parbo R G Jackson Sir James McNeill R J White (Westpac Banking Corp)
1983, 1984	Sir Ian McLennan	Sir Arvi Parbo Sir Gordon Jackson AK Sir James McNeill R J White
1985	Sir Arvi Parbo (<i>from 1/11/85</i>)	Sir Gordon Jackson AK (ex CSR Ltd) Sir James McNeill R J White J B Gough OBE AO (Pacific Dunlop Ltd)
1986, 1987	Sir Arvi Parbo	Sir Gordon Jackson AK R J White J B Gough OBE AO J T Ralph AO (CRA Ltd)
1988 to 1990	Sir Arvi Parbo	Sir Gordon Jackson AK J B Gough OBE AO J T Ralph AO R B Vaughan AO (Dalgety Farmers)
1991 to 1996	J T Ralph AO	J B Gough OBE AO R B Vaughan AO (MIM Holdings) B T Loton AC (BHP Coy Ltd) Retired 18/5/97 B B Teele (JB Were & Son)
1997	J T Ralph AO (Foster's Brewing Group Ltd)	J B Gough OBE AO R B Vaughan AO B B Teele H M Morgan AO (WMC Holdings) 18/5/97



YEAR	PRESIDENT	VICE PRESIDENT
1998	J T Ralph AO (<i>Retired 29/3/1999</i>)	R B Vaughan AO
		B B Teele
		H M Morgan AO
		M A Chaney (Wesfarmers Ltd)
1999	H M Morgan AO (<i>from March 99</i>)	M A Chaney
		R I Eddington (Ansett Aust Holdings Ltd)
		R J McNeilly (BHP Company Ltd)
		M R Rayner (Pasminco Ltd)
2000, 2001	H M Morgan AO	M A Chaney
		R J McNeilly
		M R Rayner
		E N Pretty (Telstra Corp Ltd)
2002	H M Morgan AC	R J McNeilly
		M R Rayner
		E N Pretty
		CJS Renwick (Rio Tinto Iron Ore)
2003, 2004	H M Morgan AC	R J McNeilly
		E N Pretty
		CJS Renwick
		NR Adler (Austrade)
2005	H M Morgan AC	R J McNeilly (WorleyParsons)
		N R Adler
		M Jackson (Qantas)
2006	Sir Rod Eddington	R J McNeilly
		N R Adler (Amtrade International)
		S Walsh (Rio Tinto Iron Ore)
		I M Williams (Blake Dawson)
2007, 2008, 2009	Sir Rod Eddington	R J McNeilly
		N R Adler AC
		S Walsh
		I M Williams
2010	Sir Rod Eddington	R J McNeilly – <i>resigned December 2010</i>
		N R Adler AC
		S Walsh AO
		I M Williams



YEAR	PRESIDENT	VICE PRESIDENT
2011 to 2012-13	Sir Rod Eddington AO	N R Adler AC
		S Walsh AO
		I M Williams (Ashurst, formerly, Blake Dawson)
		R Seidler AM (Hunter Phillip Japan Limited)



Above: 1964 – Some of the members of the JABCC delegation during the Second Joint Meeting, 2nd – 3rd September in Canberra

Left: 1967 – A memento prepared by the JABCC and presented to the AJBCC to be passed to the Hon John McEwen to mark the tenth anniversary of the signing of the Australia-Japan Agreement on Commerce, 1957 (July in Hakone – see photograph on page 9)