



Photo: "Long View" of Sydney (courtesy of the NSW Govt)

OVERALL CONFERENCE THEME:

The AJBCC and its Japan-based counterpart the Japan Australia Business Co-operation Committee (JABCC) come together each October for their annual Joint Business Conference (JBC). Typically with over 400 senior Australian and Japanese business executives, the JBC alternates between Australia and Japan. This October it will be held in Sydney.

TAKING THE LONG VIEW

The Australia-Japan relationship over the last 60 years has built upon strong relations, strategic alliances and partnerships. What does the future hold? How can businesses in both countries leverage off this remarkable story and shared experiences? With the explosion of the internet age and instant dissemination of information and the short business reporting cycles, the clamour is for instant results. "Short termism" however is not a Japanese characteristic. What can be learnt from other perspectives such as that of the long view or sustainable development?

So the theme for this year's meeting is *Taking the Long View*.

Hear from a number of senior Australia-Japan executives as the conference explores key issues relevant to companies currently in the Australia-Japan business space, as well as those wishing to expand their business into this segment.

We gratefully acknowledge the support of the NSW Government and our other sponsors:



THE LATEST PROGRAM IS ALWAYS AVAILABLE [HERE](#)

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PROGRAM OUTLINE: SUNDAY 14 OCTOBER – TUESDAY 16 OCTOBER

All conference sessions will be held at the Hyatt Regency Hotel, Darling Harbour.

Delegate Registration is open from Sunday morning.

SUNDAY 14 OCTOBER 2018

11:30 – 16:00 (Wharf Pre-function, Ground Floor, Hyatt Regency Hotel, Darling Harbour)
Registration

16:00 – 17:00 (Wharf Rooms 1 & 2, Ground Floor)
Meeting: Australian Delegation

AJBCC member delegates only. Australia's Ambassador to Japan, Richard Court AC, and Austrade's Senior Trade Commissioner in Tokyo, Brett Cooper, will hold a one-hour private briefing for AJBCC members including participants in the Future Leaders Program.

Note: Sunday 14 October 2018 Conference Activities Only for Designated People

12:00 – 15:45 (Maritime Room 4, Mezzanine Level)

Future Leaders Program

The Future Leaders Program participants will hold a separate session on Sunday afternoon which is linked to Plenary Session 6.

15:00 – 15:55 (Maritime Rooms 2 & 3, Mezzanine Level)

AJBCC/JABCC Executive Committee Members **only** (43rd Meeting of the Joint Business Conference Steering Committee – AJBCC and JABCC Executive Committees)

CONFERENCE EVE: NETWORKING AND WELCOME RECEPTION

18:00 – 20:00 (Museum of Contemporary Art, Circular Quay)

(All Delegates and Partners)

Welcome Statement:

The Hon Niall Blair MLC, Minister for Primary Industries, Minister for Regional Water, and Minister for Trade and Industry, **New South Wales Government**

AJBCC members (including Future Leaders) and their partners together with JABCC members (including Future Leaders) and their partners.

At **6:00pm** the **56th Annual Australia-Japan Joint Business Conference** kicks off with a Welcome Reception. The reception provides an opportunity to meet the JABCC delegates from Japan as well as senior executives from Japanese subsidiaries in Australia.

THE CONFERENCE THEMES

MONDAY 15 OCTOBER 2018 – SESSION THEMES

08:00 – 09:00 (Grand Ballroom Pre-function, Mezzanine Level)
Registration (continued)

09:00 – 09:45 (Grand Ballroom, Mezzanine Level)
Opening Ceremony

Opening Statements:

Sir Rod Eddington AO, President AJBCC and Chairman, Asia Pacific Advisory Council, **JP Morgan**
Akio Mimura AC, Chairman, **JABCC** and Senior Advisor, Honorary Chairman,
Nippon Steel & Sumitomo Metal Corporation

Messages from the Prime Ministers delivered by:

HE Richard Court AC, **Ambassador of Australia in Japan**
HE Sumio Kusaka, **Ambassador of Japan in Australia**

Welcome Address:

The Hon Gladys Berejiklian MP, Premier, **New South Wales Government**

PLENARY SESSION 1: KEYNOTE SPEECH

09:45 – 10:30 (Grand Ballroom, Mezzanine Level)

Japanese companies are famous for taking the long view. Does the long term perspective have relevance for Australian companies? How might it impact on areas such as:

- management and workers
- the bilateral relationship
- the wider community
- sustainable development

Keynote: “Perspectives on the Long View”

Grant King, President, **Business Council of Australia**

10:30 – 11:00 (Grand Ballroom Pre-function, Mezzanine Level)

Morning Tea/Coffee

SESSION 2: ENERGY – ELECTRICITY – SUSTAINABILITY AND BALANCING LONG TERM INVESTMENT RISK AGAINST NEW TECHNOLOGIES

11:00 – 12:00 (Grand Ballroom, Mezzanine Level)

Japanese and Australian speakers will focus on the important area of electricity supply.

Chair: Sumiko Takeuchi, Senior Fellow and Member Board of Directors, **International Environment and Economy Institute (IEEI)**

Speakers:

Alastair McKeown, Chief Financial Officer, **EnergyAustralia**

Yasushi Fukuizumi, Executive Officer and Vice President of the Power Systems Domain, **Mitsubishi Heavy Industries, Ltd.**

12:00 – 13:30 (Maritime 1, 2 and 3, Mezzanine Level)

Luncheon – hosted by **AJBCC**

SESSION 3: FINANCE – LONG TERM FINANCE AND INFRASTRUCTURE

13:30 – 14:30 (Grand Ballroom, Mezzanine Level)

This session will look at project financing for infrastructure and prospects for collaboration in other regional markets. The concept of the treatment of risk and new technologies’ impact on cost/price falls will also be addressed by the Japanese and Australian speakers.

Chair: Sally Loane, CEO, **Financial Services Council**

Speakers:

Michael Hanna, Head of Infrastructure – Australia, **IFM Investors**

Makoto Kobayashi, Managing Executive Officer, Head of Financial Solutions Group, **MUFG Bank, Ltd**

Masahiko Oshima, Senior Managing Executive Officer, Head of International Banking Unit, **Sumitomo Mitsui Banking Corporation**

14:30 – 14:55 (Grand Ballroom Pre-function, Mezzanine Level)

Afternoon Tea/Coffee

SESSION 4: TECHNOLOGY – EARLY SEEDS AND LONG TERM DEVELOPMENT

14:55 – 16:05 (Grand Ballroom, Mezzanine Level)

A panel session looking at the exciting areas relating to data and information technology as the “information age” accelerates.

Chair: Dr Stephanie Fahey, CEO, **Austrade**

Panellists:

Paul McCarney, CEO, **Data Republic**

Richard White, CEO, **WiseTech Global**

Takeshi Takada, Executive Producer/Executive Director, **Alt.vfx**

Atsuko Kobayashi Radcliffe, Managing Director/Winemaker, **Small Forest Pty Ltd**

16:05 – 16:30 (Grand Ballroom Pre-function, Mezzanine Level)
Afternoon Tea/Coffee

SESSION 5: SMART CITIES – LONG TERM PLANNING

16:30 – 17:35 (Grand Ballroom, Mezzanine Level)
The great challenge is how to increase the level of urbanisation thereby reducing the travel time from home to work yet maintain an environment conducive to pleasant living and comfortable lifestyle. Long term implications for planning as well as providing appropriate infrastructure are some of the competing objectives.

Chair: Shigenori Hirooka, Executive Vice President, **Urban Renaissance Agency**

Speakers:

Tony Lombardo, CEO Asia, **Lendlease**
Romilly Madew, Chief Executive Officer, **Green Building Council of Australia**
Kaoru Yano, Executive Advisor, **NEC Corporation**

CONFERENCE DINNER

18:45 – 21:45 (Sydney Town Hall)
AJBCC members (including Future Leaders) and their partners, together with JABCC members (including Future Leaders) and their partners.

The annual conference highlight is the official dinner preceded by networking drinks. This gives attendees the opportunity to: network; deepen their discussions with others concerning the conference themes; and develop their own specific business objectives.

TUESDAY 16 OCTOBER 2018 – SESSION THEMES

SESSION 6: ACHIEVING LONG TERM SUCCESS WITH A TRULY GLOBAL MINDSET – A FRESH PERSPECTIVE ON AN OLD CHALLENGE

09:00 – 10:00 (Grand Ballroom, Mezzanine Level)
This session and its topic are designed by the AJBCC and JABCC Future Leaders group who have been meeting throughout the year.

To stay competitive in the global market, the key is a truly global mindset - one that gets the most out of complex teams across borders and cultures, has an 'ideas culture', and can adapt quickly to capture emerging opportunities. This session will draw on the insights of senior leaders with experience in shared value principles (doing business in a way that makes economic profit from addressing a societal need) to explore some practical steps businesses are taking to achieve a global mindset.

Chair: Kohei Tamura, Manager, Special Projects & External Affairs – Japan, **Rio Tinto**

Moderator:

Natalie McDowell, Senior Associate – Australia Japan Practice, **Herbert Smith Freehills**

Panellists:

Ryosuke 'Rio' Mizouchi, Senior Executive Officer, **Kirin Holdings** and Managing Executive Officer, **Kirin Co Ltd**
Helen Steel, CEO, **Shared Value Project**
Jason Hayes, Partner, **PricewaterhouseCoopers Australia**

10:00 – 10:30 (Grand Ballroom Pre-function, Mezzanine Level)
Morning Tea/Coffee

SPECIAL SESSION: COLLABORATION PANEL – DEVELOPING LONG TERM PARTNERSHIPS

10:30 – 11:45

(Grand Ballroom, Mezzanine Level)

This session will focus on a range of collaborations which currently occur between Australia and Japan. It will explore the opportunities for extending collaboration between Australian and Japanese companies both in Australia and the region.

Chair: Prof Veronica Taylor, School of Regulation and Global Governance (RegNet), **Australian National University**

Speakers:

Stephen Thompson, Senior Executive Vice President - Japan, the Americas, New Zealand and the Pacific Islands, **Qantas Airways**

Tim Rudge, General Manager, **Yumbah**

Masato Tanaka, General Manager, Home Healthcare Sales Planning Department Home Healthcare Sales Division Home Healthcare Business Unit, **Teijin Pharma Ltd**

Yasushi Akahoshi, President, **Japan External Trade Organization (JETRO)**

CLOSING WRAP-UP AND LUNCHEON

11:45 – 12:15

(Grand Ballroom, Mezzanine Level)

Closing Ceremony

Akio Mimura, Chairman, **JABCC** and Senior Advisor, Honorary Chairman,

Nippon Steel & Sumitomo Metal Corporation

Sir Rod Eddington, President, **AJBCC** and Chairman, Asia Pacific Advisory Council, **JP Morgan**

12:15 – 13:15

(Maritime Ballroom, Mezzanine Level)

Luncheon – hosted by JABCC

13:30

CLOSE

(13:30 – 14:30) **(Grand Ballroom, Mezzanine Level)**

Joint Media Conference

Joint Chairmen only